

# Benoît DEVIJVER



E-mail: [benoit@devijver.org](mailto:benoit@devijver.org)  
20 rue des Coulons  
78810 Feucherolles - FRANCE

Tél: +33 (0)6 28 74 59 74  
French Nationality  
Year of Birth: 1978

## OBJECTIVE:

A FULLTIME POSITION IN A DOMAIN RELATED TO NETWORK SECURITY, CLOUD, STORAGE, PERFORMANCE OPTIMIZATION

## EXPERIENCE

- Check Point Software** PARIS, FRANCE  
2021 - now Security Engineer  
  - Partner technical management, commercial business management
  - Subject Matter Expert on the "Harmony" portfolio (MTD, EDR, SASE, Office 365 Email & Collaboration)
- HPE / NimbleStorage** PARIS, FRANCE  
2017 - 2021 System Engineer at HPE  
  - Focusing on Service Providers and OEM Customers for the HPE Storage Portfolio  
NimbleStorage, 3PAR/Primera, Apollo, Scality, Qumulo, Veeam, Cohesity
- 2014 - 2017 System Engineer at NimbleStorage (Start-up Storage Vendor – Acquired by HPE)  
  - Partners onboarding and Customers acquisition
  - PoC, Technical discussions and RFP answering
  - Training (French and English), Events and Service Delivery
- EMC<sup>2</sup> FRANCE (Storage Vendor)** PARIS, FRANCE  
2010 - 2014 Strategic Account - Corporate System Engineer (Unified-Storage)  
  - Relationship between Engineering and Strategic Accounts (Partners and Customers)
  - Deep technical and high level discussions with Strategic Accounts. (Roadmaps, Enhancement Requests,...)
  - PoC, Beta Programs and Executive Briefings
- 2006 - 2010 Presales Engineer: IP-Storage / Unified-Storage Expert  
  - Relationship with Partners (Distributors, Resellers, Integrators) and Customers
  - Presales Events, Demos, Loanings, PoC and Benchs.
  - Windows, Linux and VMWare environnements: Oracle, Exchange, MsSQL, Lotus, DRP
  - RFI/RFP Answering, Meetings, Architecture validation and sizing
- 2002 - 2006 **ALLASSO FRANCE / MAGIRUS (Security and QoS Distributor)** PARIS, FRANCE  
Presales Engineer (Presale, Trainer and PSE) (France, Africa and EMEA)  
  - Security and High-Availability/High-Performance design, consultancy
  - Technical seminars organization and animation (for channel partners and end-users)
  - Technical Trainer for Radware, Alteon and Bluecoat Products (backup Trainer on Nokia and Netscreen)
  - Designed and implemented many security and performance optimization's projects in high availability environment for ISP, financial organisms, TELCO, ministry, ...
- 2001 **E.P.I – Unix(OSF and BSD) Web-Hosting Administration & Dev**(Training period) PARIS, FRANCE
- 2000 **INEXWARE - Linux Administration & Domino/Notes Training**(Training period) PARIS, FRANCE
- 1999 **FRANCE TELECOM - Linux Administration & Intranet Dev**(Training period) POITIERS, FRANCE

## EDUCATION

- 1999 - 2002 **ECOLE POUR L'INFORMATIQUE ET LES TECHNIQUES AVANCEES (EPITA)** PARIS, FRANCE
- 1997 - 1999 **I.U.T COMPUTER SCIENCE** LA ROCHELLE, FRANCE
- 1996 - 1997 **I.N.S.A TOULOUSE** TOULOUSE, FRANCE
- 1994 - 1996 **"PILOTE INNOVANT" HIGH SCHOOL** POITIERS, FRANCE  
  - French Baccalauréat (equivalent to an A level) in Science and Technology ("good" award).

## LANGUAGES

- English** : read, written, spoken **German** : school level

## COMPUTER SCIENCE

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- **Networking Applications:** Firewalls, Apache, Squid, Exim, sniffers (and more)
- **Systems :** Linux Expert, VMWare, Proxmox, Microsoft Windows, Various Unix
- **Storage Applications:** NAS, SAN(FC, iSCSI), Business Continuity Features, Virtualization, Containers
- **Storage Hardware:** NAS and SAN from HPE, EMC and NetApp
- **Languages:** C/C++, Python, Perl, PHP, Powershell & Shell scripting, SQL, HTML

## HOBBIES

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- Radio Controlled Planes, Unmanned Aerial Vehicles
- IoT and Home Automation (Raspberry-Pi, STM32, ESP32, Arduino Programming)